



Industry Partnerships

The Training & Placement (T&P) Cell actively establishes and maintains strong **industry partnerships** to bridge the gap between academic learning and industry requirements. These partnerships are formalized through **Memorandums of Understanding (MoUs)** and collaborative initiatives that enhance student employability, faculty exposure, and institutional visibility.

Memorandums of Understanding (MoUs)

The institution has signed MoUs with reputed industries, corporate organizations, startups, and training partners to facilitate:

- Student internships and industrial training
- Campus recruitment and placement drives
- Industry-oriented certification programs
- Guest lectures by industry professionals
- Faculty development programs (FDPs)
- Live projects and problem-based learning
- Joint workshops, seminars, and hackathons

All MoUs are periodically reviewed to ensure relevance and effective implementation.

Industry Collaborations

Through strategic collaborations, the T&P Cell coordinates with industry partners to conduct:

- Career Readiness Training (CRT) programs
- Domain-specific technical training
- Soft skills and communication workshops
- Industry visits and exposure programs
- Real-time project mentoring
- Entrepreneurship and startup mentoring

These collaborations help students gain practical exposure, understand current industry trends, and develop professional competencies.

Industry Partner List (*Indicative*)

S.No.	Name of the Organization	Nature of Partnership
1	IT / Software Companies	Placements, Internships
2	Core Engineering Industries	Industrial Training
3	EdTech & Training Partners	CRT & Certification
4	Manufacturing & MSMEs	Industry Visits, Projects
5	Startups & Incubators	Innovation & Entrepreneurship
6	R&D Organizations	Research & Consultancy

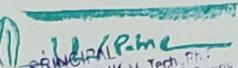
Benefits of Industry Partnerships

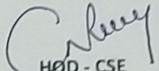
- Enhanced placement opportunities
- Industry-aligned curriculum support
- Skill-based learning ecosystem
- Improved graduate employability
- Strong alumni and corporate network



List of MoUs/Agreements signed and exchanged

S.No	MoU Title/Reference	Parties Involved	Date Signed	Purpose/Area	Status
1	MoU/2024/01	BCET & MSSquare Tech	17th Sept 2024	Internships	Active
2	MoU/2024/02	BCET & The SkillShop	7th Nov 2024	Skill Based Training	Active
3	MoU/2024/03	BCET & BrainOVision	11th Nov 2024	Internships,Workshops	Active
4	MoU/2024/04	BCET & ExcelR	11th Nov 2024	Internships,Workshops	Active
5	MoU/2024/05	BCET & CSC Academy	22nd Nov 2024	Skill Courses/IoT/CAD	Active
6	MoU/2024/06	BCET & teckybot	13th Dec 2024	Robotics,3D Printing	Active
7	MoU/2025/01	BCET & IBSC(AMTZ)	15th Feb 2025	STTPs,FDPs,Industry Trainings	Active
8	MoU/2025/02	BCET & Avalntern	24th Marc 2025	CRT,Workshops,COEs	Active
9	MoU/2025/03	BCET & SprintM Tech	23rd April 2025	Seminars,CRT,Workshops,COEs	Active


 DR. V. SRIKANTH PATNAIK M.Tech, P.T.
 BEHARA College of Engineering and Technology
 88th Ward, Narava, G.V.M.C
 Visakhapatnam-530027


 HOD - CSE

This Memorandum of Understanding (MoU) is made at MSSquare Technologies, Visakhapatnam, on this day of 17th September, 2024. Between Behara college to be the FIRST PARTY AND MSSquare Technologies.

MSSquare Technologies is offering both Online and Offline internship by 2024 to Engineering and Polytechnic students of its member institutions, opting to join the internship programs offered by the corporate partners be the FIRST PARTY Behara College and the MSSquare Technologies are referred to individually as a “Party” and collectively as “Parties”

WHEREAS, the MSSquare Technologies seeks to promote internship opportunities to engineering and polytechnic students of all branches and all years.

NOW, THEREFORE in consideration of the foregoing, the parties have agreed to launch the ‘Internship opportunities to engineering students, and work together as per the following:

ROLE OF THE MSSquare Technologies:

1. The MSSquare Technologies will motivate students to boost the internships in their respective cities through utilising the Internship platform.
2. The departments and roles for which the internships would be needed would be solely decided at the discretion of the MSSquare Technologies.
3. The MSSquare Technologies will depute a team headed by Director to address all programmatic non- technical queries related to the implementation of Internship and a help desk will be created for the same.
4. The MSSquare Technologies will undertake capacity building initiatives in partnerships with its partner MNCs to boost the participation of students under this Internship.

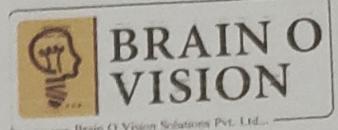


MEMORANDUM OF UNDERSTANDING (MOU)

Between

BRAINOVISION SOLUTIONS INDIA PVT.LTD

And



BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY

This Memorandum of Understanding is made and executed at Hyderabad, Telangana on the 17/09/2024. This MOU signifies a statement of intent for collaboration between.

1) **M/s. BRAINOVISION SOLUTIONS INDIA PVT.LTD.** Having corporate office address situated at LVS Arcade, Plot No. 71, Jubilee Enclave, Hi-tech City, Madhapur, Hyderabad – 500081. Represented by the founder

M/s. BRAINOVISION SOLUTIONS INDIA PVT.LTD. Is an innovative software solution & technical training company for the purpose of enhancing the skills of graduates here-in after called the **FIRST PARTY**.

AND

2) **BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY** Located in Narva, Ward No 88, GVMC, Visakhapatnam, Andhra Pradesh, India - 530027. here- in after referred as **SECOND PARTY**

Terms & Conditions:

Nature of Relationship

This MOU is for collaboration between both parties, for mutual benefit, for below purposes defined in the PURPOSE/ SCOPE OF THE COLLABORATION section below and to enhance the intellectual quotient and aptitude for the students of the college.

This MoU shall be valid for the tenure of 3 year and each party shall be at full liberty to terminate the collaboration with a notice period of 3 months 17/09/ 2024 to 17/ 09/ 2027 Locking period

Involved parties shall take all reasonable steps to ensure the successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon.

MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



EXCELR EDTECH PVT.LTD

And



BEHARA COLLEGE OF ENGINEERING & TECHNOLOGY



FOR

**Student & Faculty Development Programs on
Different Emerging Software Technologies**

ExcelR Edtech Pvt.Ltd

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068

Email: enquiry@excelr.com | 1800-212-2120(Toll Free)

www.excelr.com

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on

13-12-2024

BETWEEN

BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY (V1)

(hereinafter referred as 'FIRST Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators, and assigns).

AND

TECKYBOT TUTOR PVT LTD, 3rd Floor, ahub, Incubation Center, Andhra University North Campus, Andhra University, Visakhapatnam, Andhra Pradesh 530003, the SECOND Party, and represented herein by its CEO, Sri N. Venkata Reddy, (hereinafter referred to as "SECOND Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators, and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- A) First Party is a Higher Educational Institution named: **BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY**
- B) First party and Second party believe that Collaboration and Co-operation between themselves will provenanced effective use of each of their resources and provide each of them with enhance opportunity.
- C) The party's intent to cooperate and focus their efforts on co-operation within area of Skill Based Training, Education and Research
- D) Both parties, being legal entities in themselves, desire to sign this MoU for advancing their mutual interest.
- E) **TECKYBOT**– the Second party is engaged in Business, Skill Development, Product Development and **R&D services** in the fields of- **Robotics, 3D Printing**.
- F) The second party promoted by **N. Venkata Reddy, ahub, Incubation Center, Andhra University North Campus, Andhra University, Visakhapatnam – 530003**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made and executed on 15th February 2025, at Visakhapatnam

Between

Indian Biomedical Skill Council, established by Andhra Pradesh MedTech Zone (AMTZ), having its office at AMTZ Campus, Pragati Maidan, VM Steel Project S.O. Visakhapatnam - 530031, India, and represented by Dr. Jitendra Kumar Sharma, Chairman, Visakhapatnam hereinafter referred to as “Party of the FIRST PART” or “IBSC” which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign;

and

Behara College of Engineering and Technology, Narava, 88th Ward, GVMC, Visakhapatnam, Andhra Pradesh 530027, India and represented by Dr. V Sridhar Patnaik, Principal, BCET here in after referred to as “Party of the SECOND Part” or “BCET” which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign.

Both parties hereinafter shall collectively refer to as “Parties”

1. WHEREAS:

- I. The Party of the FIRST PART is a Council for Biomedical Engineering Skills in India promoted by the AMTZ, in collaboration with Medical Devices Industry stakeholders in India, which has the mandate to test and grade the competency of bio-medical engineering professional skills in India; IBSC is recognized by Ministry of Skill Development & Entrepreneurship, Government of India. IBSC has its independency & unique identity to certify biomedical professionals and deliver skill training programs.

- II. The Party of the SECOND PART i.e., The Behara College of Engineering and Technology (BCET) has been successfully functioning from the academic year 2024 - 25. The Institute is duly approved by AICTE and is affiliated to Jawaharlal Technological University, Gurajada, Vizianagaram (JNTUGV) (<http://www.bcet.in>).

**MEMORANDUM OF UNDERSTANDING (MOU) Between Avalintern & BEHARA COLLEGE OF
ENGINEERING AND TECHNOLOGY (BCET)**

This Memorandum of Understanding (MoU) is made and entered into on this 24th day of March, 2025, by and between:

M/s. Avalintern, a company specializing in internship programs, career development and corporate training, with its principal office located at Bangalore, Neraluru SMS complex 1st floor Karnataka- 562107 represented by Shivani, Chief Operating Officer, hereinafter referred to as FIRST PARTY.

BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY Located at Narava, Ward No 88, GVMC, Visakhapatnam, Andhra Pradesh, India - 530027. here- in after referred as SECOND PARTY

1. Purpose

The purpose of this MoU is to establish a framework for collaboration between Avalintern and Behera College of Engineering and Technology (BCET) in the areas of:

- Corporate Recruitment Training (CRT)
- Industry-Relevant Projects
- Workshops and Seminars
- Internships
- Establishment and Operation of Centers of Excellence (COEs)

The goal is to improve the employability of BCET students, enhance practical knowledge, and foster industry-academic collaborations.

2. Areas of Collaboration

1 The Parties agree to collaborate in the following key areas:

2.1 Corporate Recruitment Training (CRT)

The Parties agree to collaborate in the following key areas:

- Avalintern will provide CRT programs to BCET students, focusing on:
- Industry-specific skill training.
- Soft skills development.
- Interview preparation.
- Resume building and career counseling.
- Workshops, mock interviews, and placement assistance will be part of the program.



MEMORANDUM OF UNDERSTANDING (MOU) Between SprintM Technologies Pvt. Ltd & BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY (BCET)

This Memorandum of Understanding (MoU) is made and entered into on this 23rd day of April, 2025, by and between:

SprintM Technologies Pvt Ltd, Premier EdTech Company and an official member of **Google Cloud Partner**. SprintM Technologies specializing in Campus Recruitment Programs (CRT), internship programs, career development and corporate training, with its principal office located at Hyderabad, hereinafter referred to as **FIRST PARTY**.

BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY (BCET) Located at Narava, Ward No 88, GVMC, Visakhapatnam, Andhra Pradesh, India - 530027. here- in after referred as **SECOND PARTY**

1. Purpose

The purpose of this MoU is to establish a framework for collaboration between SprintM Technologies and Behera College of Engineering and Technology (BCET) in the areas of:

- Corporate Recruitment Training (CRT)
- Industry-Relevant Projects
- Workshops and Seminars
- Internships
- Establishment and Operation of Centers of Excellence (COEs)

The goal is to improve the employability of BCET students, enhance practical knowledge, and foster industry-academic collaborations.

2. Areas of Collaboration

The Parties agree to collaborate in the following key areas:

2.1 Corporate Recruitment Training (CRT)

The Parties agree to collaborate in the following key areas:

- SprintM Technologies will provide CRT programs to BCET students, focusing on:
 - Industry-specific skill training.
 - Soft skills development.
 - Interview preparation.
 - Resume building and career counseling.
 - Workshops, mock interviews, and placement assistance will be part of the program.

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as 'MOU') is entered into on this on (1st April 2025) by and between

Behara College of Engineering and Technology represented herein by its **(BCET)** (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

PANTECH E LEARNING PVT LTD, II FLOOR, KOTTA SRINIVASIAH CHARITIES BUILDING, THANJAVUR ROAD, NEAR DURAISAMY SUBWAY, T NAGAR, CHENNAI - 600017 and represented herein by its Director **Mr. SENTHIL KUMAR M. R.** (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AICTE Internship Registration ID: CORPORATE6123708e0a7221629712526
Company Name: Pantech eLearning Pvt Ltd
Company CIN Number: U80902TN2021PTC141464

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

- A) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- B) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- C) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- D) Give related information, its branches, and dimensional information about the industry concerned with whom the MoU is sworn.

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

EDUNUTSHELL

AND

BEHARA COLLEGE *OF ENGINEERING AND TECHNOLOGY*

This Memorandum of Understanding (hereinafter referred to as "MoU") is made and entered into on this **4th** day of **December, 2025**, in Bengaluru, Karnataka, India.

PARTY A: EDUNUTSHELL

EDUNUTSHELL (A unit of **SIRNA UNIFIED TECHNOLOGIES PRIVATE LIMITED** - Previously **Skillwinner LLC**), a company incorporated under the laws of India, having its official address at **Ground Floor, 675, 9th Main Rd, 7th Sector, HSR Layout, Bengaluru, Karnataka 560068** (hereinafter referred to as "**EDUNUTSHELL**" or "**First Party**").

AND

PARTY B: BEHARA COLLEGE *OF ENGINEERING AND TECHNOLOGY*

BEHARA COLLEGE, an educational institution having its principal place of administration at **e.g., Narava, Ward No 88, GVMC, Visakhapatnam, Andhra Pradesh**] (hereinafter referred to as "**BEHARA COLLEGE**" or "**Second Party**").

(**EDUNUTSHELL** and **BEHARA COLLEGE** shall hereinafter be jointly referred to as "**The Parties**" and individually as a "**Party**").

1. PURPOSE AND SCOPE OF COLLABORATION

The Parties hereby agree to establish a comprehensive framework for collaboration aimed at enhancing the employability, practical knowledge, and career development of students at Behara College. This initiative is a **Collaborative Initiative from EDUNUTSHELL and Xaasweb Technologies**.

The collaboration encompasses, but is not limited to, the "Campus Connect India" program, and extends to various other skill development, assessment, placement, and mutual growth programs.



NR TECHCREARZ PVT LTD

Igniting Innovation Through Hands-on Learning

CIN: U27320AP2023PTC111215 | GST NO: 37AAICN8997J1ZF

Email: nrtechcreatpvtltd@gmail.com | Website: www.nrtechedu.com

MEMORANDUM OF UNDERSTANDING (MoU)

Between

Behara College of Engineering and Technology
(Hereinafter referred to as "The Institution")

And

NR TECHCREARZ PVT LTD
CIN: U27320AP2023PTC111215
GST NO: 37AAICN8997J1ZF
Email: nrtechcreatpvtltd@gmail.com | Website: www.nrtechedu.com
(Hereinafter referred to as "The Company")

1. Purpose of the MoU

This Memorandum of Understanding (MoU) is made and entered into on this day, between Behara College of Engineering and Technology and NR TECHCREARZ PVT LTD, with the objective of establishing a collaborative relationship to provide technical support, training, workshops, project development, and industry-oriented skill development programs for the benefit of students and faculty.

The aim of this collaboration is to ignite innovation through hands-on learning and bridge the gap between academic learning and industry requirements.

2. Scope of Collaboration

The collaboration will include but not be limited to:

- Technical Support Services: Guidance in Robotics, Embedded Electronics, Artificial Intelligence (AI), Internet of Things (IoT), PCB Designing, and Industry 4.0 related technologies.
- Mentoring and assistance for academic projects, hackathons, innovation challenges, and research initiatives.
- Workshops and Training Programs: Conducting on-campus hands-on workshops and certification training programs.



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 26th June 2025,

BETWEEN

BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY (BCET), a registered under the Approved by AICTE NEW DELHI & JNTU-GV, at 88th Division, GVMC, Narava, Visakhapatnam - 530027, Andhra Pradesh, India, represented herein by Director of the Institution (hereinafter referred to as "The College" which expression shall unless it be repugnant to the context or meaning thereof deemed to include its successors and assigns) of the **ONE PART**.

AND

HMIES SOLUTIONS (OPC) PRIVATE LIMITED, Flat no: 101, Rajashekhar Residency, Srinagar Vishakhapatnam 530016, the Second Party, and represented herein by its CEO, **DINESH KUMAR HIRAWAT** (hereinafter referred to as "Second Party" company which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

A) First Party is a Higher Educational Institution named:

BEHARA COLLEGE OF ENGINEERING AND TECHNOLOGY (BCET), Narava, Visakhapatnam.

B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.

C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.

D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

E) **HMIES SOLUTIONS (OPC) PRIVATE LIMITED** -, the Second Party is engaged in Business, Software Consultancy, Skill Development, Education and R&D Services in the fields of **Robotic Process automation, cognitive technology, AI/ML, Data Science, Information Securities, Cyber Securities** solutions.

F) The Second Party is promoted by Dinesh Kumar Hirawat, F NO-101, Rajashekhar Residency, Srinagar Vishakhapatnam AP 530016